



# Advanced Cross-examination Techniques

*with internationally acclaimed presenters*

***Larry Pozner and Roger Dodd***

**LIVE PROGRAM**

**One day only**

**TUESDAY, MAY 17, 2011**

**9:00 am to 4:00 pm**

**Hilton Garden Inn**

**90 22<sup>nd</sup> Street East, Saskatoon**

***No webcast or video replay***

Over 13 consecutive years of sold-out audiences  
in Toronto and Vancouver

## About the Program

Learn how to dominate the courtroom on cross-examination in this dynamic *tour de force* by internationally acclaimed presenters Larry Pozner and Roger Dodd. Packed with practical tips and instructive true-life examples, Pozner and Dodd will teach you simple, straightforward, effective techniques from the Chapter Method of Cross-examination that will surprise and reinvigorate even the most experienced civil and criminal litigators. Don't miss this rare opportunity to benefit from the creativity, experience and unbridled enthusiasm of America's top trial advocacy team. Your only regret will be that you didn't see Pozner and Dodd live sooner. This is Pozner and Dodd's first live presentation of Advanced Cross-examination Techniques to the Saskatchewan bar. Simultaneous webcast and video replays of this seminar will not be available. Register early to avoid disappointment.

### Schedule\*

- 8:30 Registration (light breakfast provided)
- 9:00 – 12:00
  - The Power of Leading Questions
  - Controlling Witnesses One Fact at a Time
  - Goal-oriented Questioning Sequences
  - Chapter Method of Cross-examination
  - Using Primacy and Recency to Create Interest
- 12:00 Lunch (included)
- 1:00 – 4:00
  - Page Preparation for Cross-examination
  - Cross-examination Sequences
  - Loops, Double Loops, Spontaneous Loops
  - Trilogies
  - Controlling the Runaway Witness
- 4:00 Adjourn

*\*Schedule includes two fifteen-minute breaks*

The Chapter Method of Cross-examination is from Lexis Nexis' best-selling legal title of all time, *Cross-examination: Science and Techniques* by Larry Pozner and Roger Dodd (Lexis Law Publishing).

## Meet your presenters

**Roger J. Dodd** is an internationally known trial attorney, author, lecturer, and consultant. He is certified by the National Board of Trial Advocacy in civil and criminal trial practice, and is a Fellow of the American Academy of Matrimonial Lawyers and the International Academy of Matrimonial Lawyers. He has been listed in the Best Lawyers in America since 1991. He is a frequent guest commentator on Court TV, CNN, ABC and CBS. He has practices in Jacksonville, Florida and Valdosta, Georgia.



Roger Dodd

**Larry Pozner** is a founding partner of Denver litigation law firm Reilly Pozner and Connelly LLP where he handles criminal defence work and complex commercial cases. He is Past President of the National Association of Criminal Defence Lawyers. He has traveled to 48 states (as well as Canada and Puerto Rico) to deliver more than 400 lectures on subjects relating to trial skills. Mr. Pozner has been listed in the Best Lawyers in America for 20 consecutive years, and is an internationally recognized legal commentator for NBC, CBS, CNN, NPR and Court TV.



Larry Pozner

## Here's what past attendees have said about Larry Pozner & Roger Dodd

- "I had my money's worth by lunch but they packed in even more information."
- "Good practical CLE from experienced lawyers who practice what they preach."
- "Excellent. Best seminar I've ever attended on anything, anywhere."
- "Most engaging, funny, interesting CLE I have ever seen."
- "CLE the way it should be. Crisp, concise, informative, entertaining. A day well spent."
- "I've waited 8 years to see this presentation in person. It is beyond phenomenal!"
- "Unbelievable – as good as promised."

"Preparation, mastery of technique, and execution of a solid game plan underlie more courtroom victories than all the flash and glitz and strokes of brilliance combined."

- Pozner & Dodd

√ **Yes, please register me for ADVANCED CROSS-EXAMINATION TECHNIQUES**

**Tuesday, May 17, 2011 • 9:00 am to 4:00 pm • Hilton Garden Inn, Saskatoon**

**REGISTRATION FEE** (includes course materials, breakfast, lunch and refreshments):

**EARLY BIRD:** Register on or before April 1, 2011 and pay \$375.00 + \$18.75 GST = \$393.75

Register April 2, 2011 or later and pay \$425.00 + \$21.25 GST = \$446.25

**Registrations will only be accepted until 4:00 pm two (2) business days prior to the seminar. Space is limited.**

Name: \_\_\_\_\_ Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

**If paying by cheque** complete this form and mail it along with a cheque payable to Law Society of Saskatchewan to: Law Society of Saskatchewan, Avord Tower, #1100 – 2002 Victoria Ave., Regina, SK S4P 0R7, Ph: 306-569-8242, Fax: 306-352-2989 (*GST Registration No. 107604381*).

**If paying by credit card** complete this form and mail it to the address above or fax it to Fax: 306-352-2989.

Visa/MC Number: \_\_\_\_\_ Expiry: \_\_\_\_\_ Signature: \_\_\_\_\_

**Cancellation Policy:** Notification of cancellation must be in writing and received by 4:00 pm on or before May 10, 2011 resulting in a \$20.00 (plus GST) cancellation fee. Non compliance will result in forfeiture of the entire registration fee. Non-attendance does not constitute cancellation. Program content, venue and speaker is subject to change.

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