

# Opportunities From The Direct Supervision Amendments

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**Law Society  
of Saskatchewan**



# Starting Points

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- Nothing changes the public protection mandate
- Lawyers still deliver or supervise legal services
- Goal: enhance access to justice while expanding the ability of lawyers to deliver





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# Enhance Access to Justice



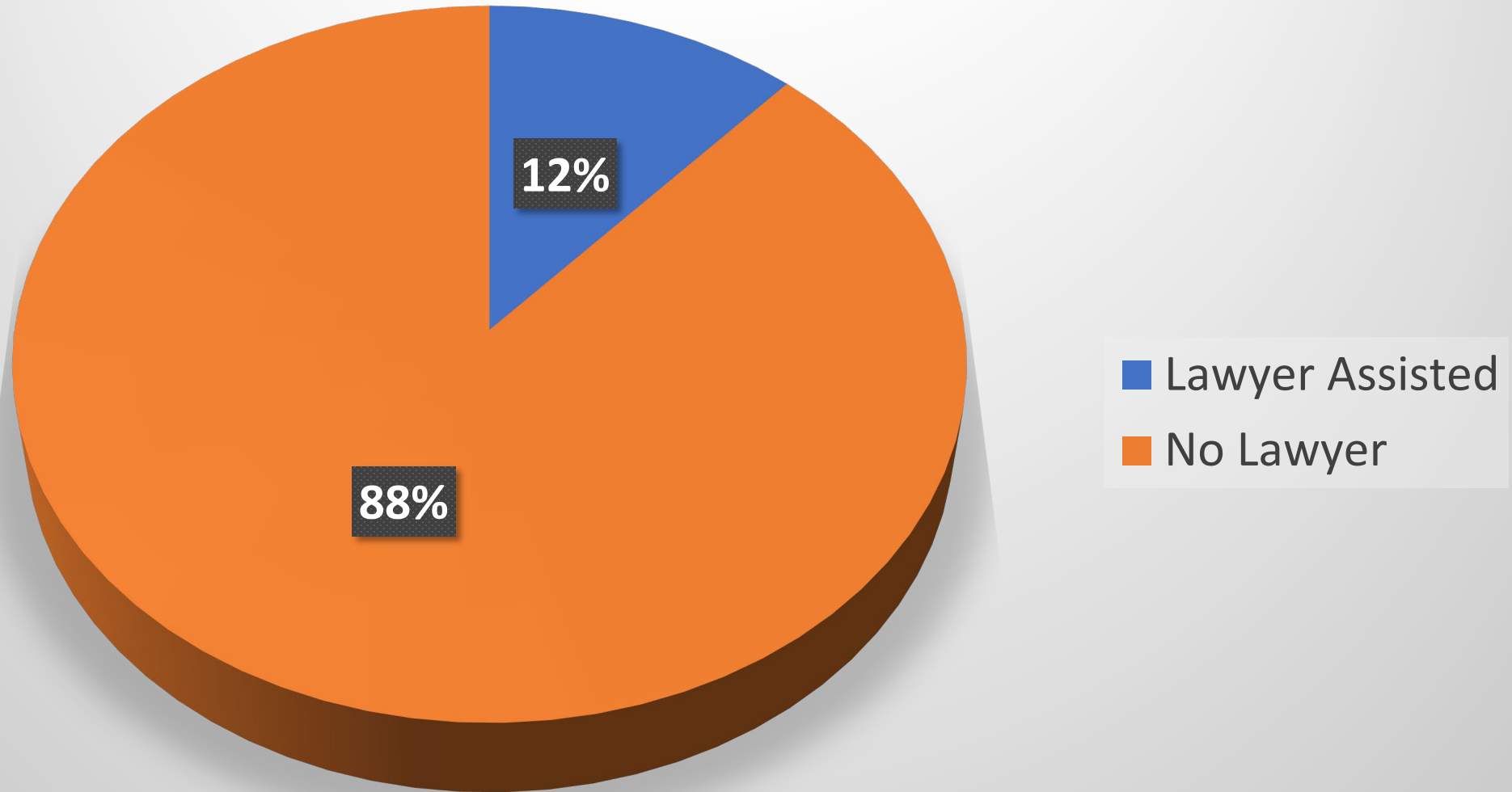


# Reduce Costs

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Undeniable that high costs either discourage public from using lawyers, or make certain types of legal assistance impractical

# Legal Needs





# Superior Knowledge

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- Many assistants, paralegals and other paraprofessionals have more knowledge than lawyers on certain tasks, including:
  - Preparing forms
  - Registrations
  - Navigating legal institutions





# Reduce Conservatism

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- Current rules were unclear in terms of scope of delegation allowed
- Therefore, lawyers reduced risk by simply avoiding delegation





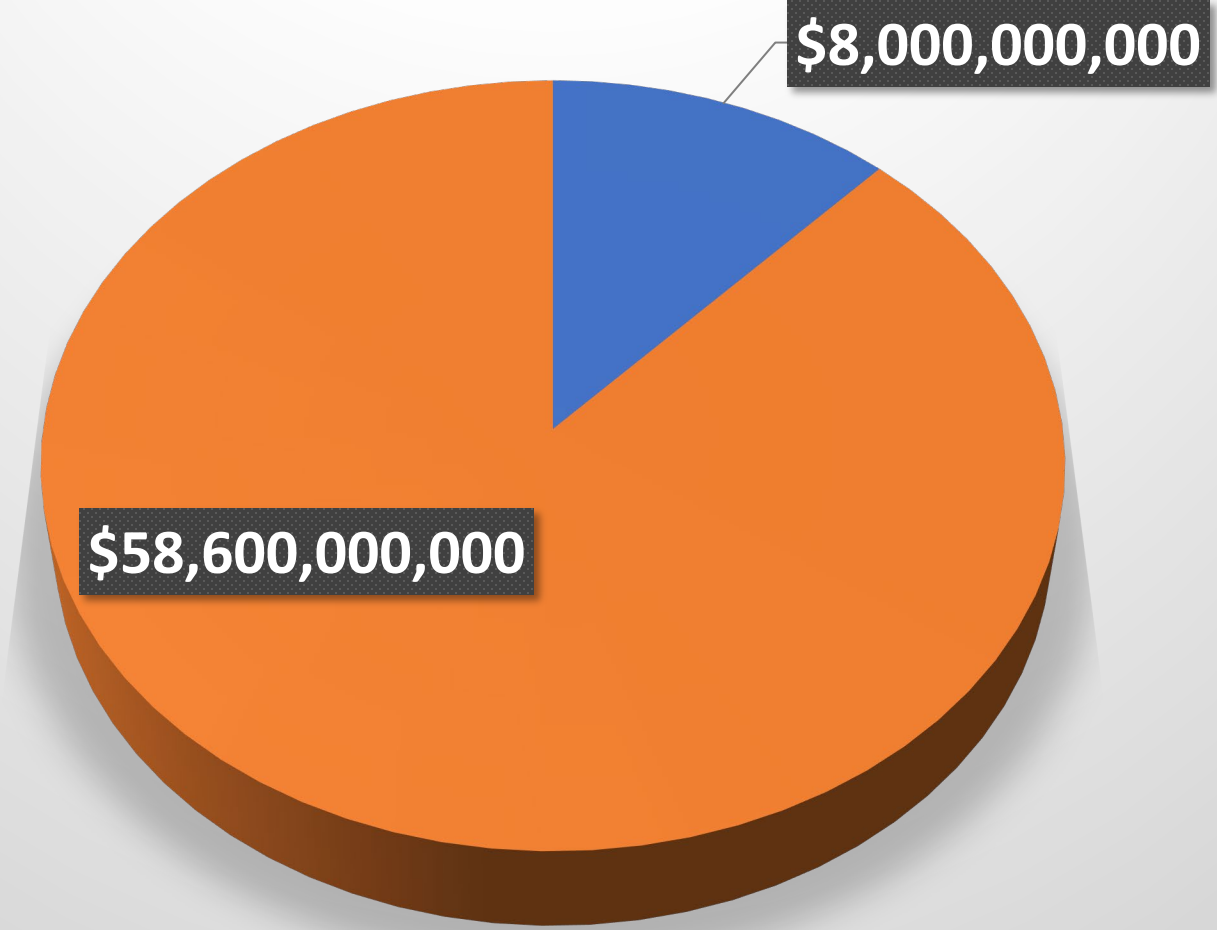
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# Business Opportunities





# Legal Needs





# Higher Value Work

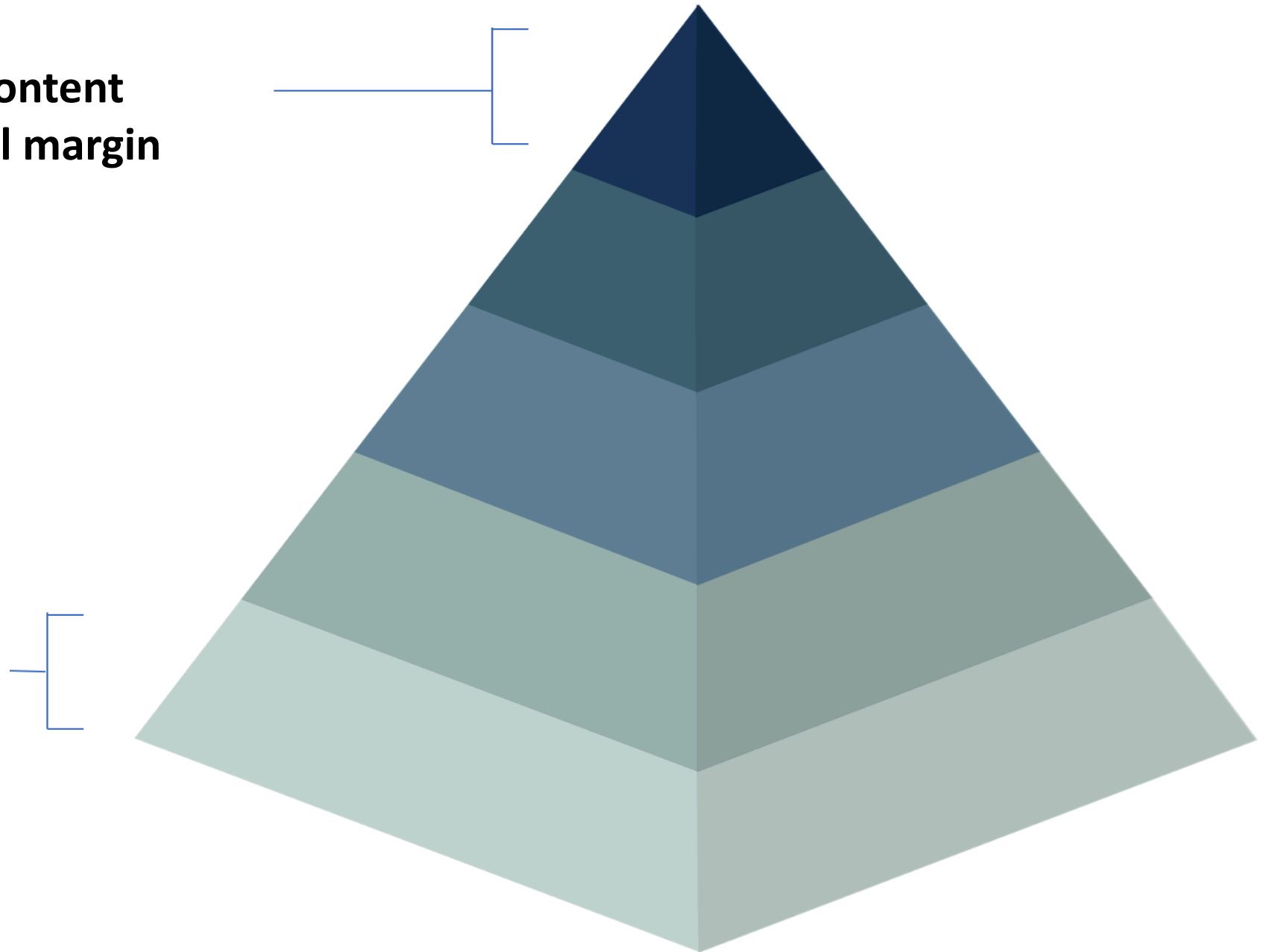
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- Lawyers can “practice to the top of their license”
- Some areas still exclusively lawyers



- **Few lawyers**
- **Specialized content**
- **High financial margin**

- **Many lawyers**
- **Generic content**
- **Low financial margin**





# Free Up Time

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- Clio report suggesting only 2.5 billable hours per day is realized by lawyers
- If true, more delegation allows lawyers to free up time and focus on more billable work





# Expansion of Services

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- Can deliver legal help in areas that are not cost-effective for lawyers



# Matching Competition

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- Lawyers are not only competing with other lawyers, but also technologies
- Using paraprofessionals can help stem competitors like LegalZoom, Rocket Lawyer, AI and others



# Training Opportunities

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- Similar to rise of drop in medical clinics which were training grounds for younger professionals





# Improved Client Relations

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- Fewer socioeconomic barriers
- Potential for more empathy
- Multiple points of contact







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**Thanks!  
Questions?**

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